



# TRANSPORTATION AND LOGISTICS INDUSTRY

## REAL-TIME INDUSTRY SUMMARY

### MARCH 2022

#### 2021 STATEWIDE LABOR ANALYSIS

There were nearly 30,000 online job postings for the Transportation and Logistics industry from January 2021 to December 2021. The top occupation was *Heavy and Tractor-Trailer Truck Driver*, making up 30.8 percent of total industry job postings for the time period.

The top five employers were **FedEx, United Parcel Service Inc., United States Xpress Enterprises Dart Transit Company, and Roehl Transport.**

#### TOP ONLINE JOB POSTINGS

SOC Code	Description	Percent of total job postings	Average Annual Wage	
Now - requires short-term on-the-job training, little to no experience, and/or a high school diploma				
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	12.4%	\$33,360	★
53-3033	Light Truck or Delivery Services Drivers	3.0%	\$38,500	
53-3031	Driver/Sales Workers	2.6%	\$29,740	
43-5081	Stock Clerks and Order Fillers	2.3%	\$30,120	★
43-4051	Customer Service Representatives	1.9%	\$36,580	★
Next - requires a non-degree certificate, associate degree, apprenticeship, some experience, or moderate- to long-term training				
53-3032	Heavy and Tractor-Trailer Truck Drivers	30.8%	\$48,230	★
41-4012	Sales Representatives, Wholesale and Manufacturing	2.6%	\$71,670	★
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	1.8%	\$49,140	
11-3071	Transportation, Storage, and Distribution Managers	1.3%	\$100,620	
43-5061	Production, Planning, and Expediting Clerks	1.3%	\$49,700	
Later - requires a bachelor's degree or higher				
11-1021	General and Operations Managers	2.2%	\$101,610	★
11-9199	Managers, All Other	1.7%	\$119,710	
13-1081	Logisticians	1.0%	\$76,360	
13-1071	Human Resources Specialists	0.9%	\$61,150	★
11-2022	Sales Managers	0.8%	\$145,630	

★ Denotes the top 10 occupations by total number of projected openings from 2018-2028 in Now, Next, and Later categories

#### EDUCATION AND TRAINING OPPORTUNITIES

Across the state there are numerous programs in many locations that train for occupations in the Transportation and Logistics industry. To find degree and certificate programs at an educational institution near you, visit **MoSCORES**, a tool designed to assist job seekers, students, career counselors, educators, and planners with a better understanding of training options and typical work outcomes of graduates, for traditional degree programs as well as noncredit credentials. In addition, there are U.S. Department of Labor Registered Apprenticeship programs for Transportation and Logistics occupations in Missouri. Visit **Apprenticeship Missouri** for more information.

# TOP SKILLS & CERTIFICATIONS

## TOP 10 BASIC SKILLS

Communication Skills  
Physical Abilities  
Detail-Oriented  
Organizational Skills  
Microsoft Office  
Microsoft Excel  
Problem Solving  
Computer Literacy  
Teamwork / Collaboration  
English

Several soft skills such as communication, organization, and problem solving were among the top 10 requested basic skills in online job postings.

## TOP 10 SPECIALIZED SKILLS

Customer Service  
Scheduling  
Forklift Operation  
Repair  
Commercial Driving  
Sales  
Logistics  
Customer Contact  
Lifting Ability  
Cleaning

The top specialized skill was customer service, followed by scheduling, and forklift operation.

## TOP 10 SOFTWARE SKILLS

SAP  
Enterprise Resource Planning (ERP)  
Salesforce  
SQL  
Word Processing  
Oracle  
Customer Relationship Management (CRM)  
Adobe Acrobat  
Adobe Photoshop  
Adobe Indesign

Microsoft Office and its products such as Word, Excel, PowerPoint, and Access are the most requested software skills across all industries. Other skills requested in the Logistics industry include SAP, Enterprise Resource Planning (ERP), and Salesforce.

## TOP 10 CERTIFICATES

Commercial Driver's License  
Driver's License  
OSHA Forklift Certification  
Automotive Service Excellence (ASE) Certification  
Department of Transportation (DOT) Medical Cert.  
Security Clearance  
Hazardous Materials Certification  
Air Brake Certified  
Project Management Certification  
Department of Transportation (DOT) Certified

Truck driver was the top advertised occupation for the time period and Commercial Driver's License (CDL) was the top requested certificate.

### Sources:

Emsi Burning Glass Technologies, 2020 Bureau of Labor Statistics OES wages, 2018-2028 Employment Projections

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